

Seagate Software and Information Management Group Announce Enterprise Partnership Agreement

20th October, 2000 - Seagate Software, a leader in enterprise reporting and analysis, has announced the appointment of Information Management Group Ltd (IMG) as an Enterprise Partner. The agreement bears testament to IMG's extensive consultancy experience in helping customers implement e-Business and enterprise reporting solutions across the entire Seagate Software product range.

"I believe that the latest enterprise reporting technology from Seagate Software provides unprecedented support for developing secure, scalable web based reporting solutions," said Ian McHugh, Director of Information Management Group Ltd. "We have a number of customers who want to provide extranet reporting to their customers or suppliers. In some cases they are looking to use e-Commerce technology to charge for this service. We believe that Seagate Software's technology is ideal for being deployed this way."

He continues, "Whether you want to build a simple report using Crystal Reports®, roll out enterprise wide reporting using Seagate Info TM, build an Analytical Application using Seagate Holos®, or design a complex data warehouse that works with all three products, we have the necessary skills."

Gavin Bradbury, Marketing Manager EMEA of Seagate Software commented, "Many of our customers need expert consultancy and support in deploying web-based reporting solutions. IMG's breadth of experience with advanced Internet and Information Management technology will help them to realise the full potential of the Seagate Software product range and deliver the e-Commerce and business intelligence solutions they need."

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About Information Management Group

The Information Management Group help organisations use the Internet and advanced information management technologies to enhance their business processes and achieve strategic advantage. Information Management Group can be found on the World Wide Web at www.imgeurope.com.

For Further Information

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About Seagate Software

Seagate Software, a subsidiary of Seagate Technology LLC, develops integrated business intelligence solutions, which include Crystal Analysis, Crystal Reports, Seagate Holos, and Seagate Info. Seagate Software can be found on the Web at www.seagatesoftware.com.

For information on becoming a Seagate Software partner in Europe, please visit <http://uk.seagatesoftware.com/partners/programs/> and apply on line.

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